CTA Associate Members

Company Listings

3M Company

4750 Malcom Court Colorado Springs, CO 80920

Mobile: 303-883-2444 Website: http://www.3m/telecom

Contact (s): Carla Alley Email: cjalley@mmm.com

Products/Services: Copper and fiber optic network products and solutions.

AASTRA USA

2811 Internet Blvd. Frisco, TX 75034

Telephone: 469-365-4601 Website: http://www.aastrausa.com

Contact(s): Jerry Harkey (Western Regional Sales Manager) 805 Kalpati Circle, Unit 132 Carlsbad, CA 92005

> Mobile: 858-405-4527 Email: jharkey@aastra.com

John Drolet (VP Sales) Telephone: 469-365-4600

Products/Services: Aastra Telecom is a North American business unit of Aastra Technologies Limited ("Aastra"), a rapidly growing global company at the forefront of the Enterprise Communication market. In addition to a wide variety of Analog and Digital Telephones, Aastra Telecom offers one of the most extensive and complete portfolios of standards-based IP telephone products in the marketplace today. Aastra Telecom has also recently launched North America's most advanced standards based SIP-DECT wireless solutions providing customers a highly scaleable and flexible mobility solution that is well suited for high-quality wireless voice applications. Aastra is a leading company at the forefront of the enterprise communication market around the world. Aastra develops and delivers innovative communications products and applications for businesses. Aastra's operations are truly global with more than 50 million installed lines around the world and a direct and indirect presence in more than 100 countries.

Accedian Networks

2351 Alfred-Nobel Blvd. - Suite N-410 Saint-Laurent, Qc, H4S 2A9 - Canada

Telephone: 866-685-8181 Fax: 514-331-2210

Website: http://www.accedian.com

Contact(s): Mike Snyder (Regional Sales Director)
7 Blue Grouse Ridge Rd. Littleton, CO 80127
Telephone: 303-979-9467 Mobile: 303-518-1183

Email: msnyder@accedian.com

Products/Services: Accedian Networks™ is an industry-leading provider of High Performance Service Assurance™ solutions for Carrier Ethernet and IP networks. Today, the Company is the number one provider of performance assurance solutions for Carrier Ethernet backhaul networks with an installed base of over 75.000 cell sites, and more than 90,000 platforms sold worldwide. Since its inception in 2004, Accedian's award-winning platform has been successfully deployed by over 300 telecommunications providers, cable MSOs and mobile operators offering carrier-grade, packet-based applications in mobile backhaul, Ethernet business, wholesale access, and carrier exchange services. Accedian was founded with a vision to help accelerate Carrier Ethernet deployments world-wide using a combination of product innovation, education and support. In 2006 Accedian launched its High Performance Service Assurance platform enabling service providers and operators to leverage the best of Carrier Ethernet, without sacrificing on network service quality or performance, while at the same time reducing overall capital and operational expenditures. A key differentiator of this platform has been, and continues to be, Accedian's patented Fast-PAAs™ engine—the industry's only Fast Performance Assurance Agent silicon processor that enables the measurement of Key Performance Indications of network health without adding delay to service traffic as it transits the demarcation device. Accedian's family of wire-speed service demarcation and performance monitoring equipment consistently outperforms switches or routers. Powered by the Company's High Performance Service Assurance™ platform, the Accedian EtherNID®, MetroNID® and MetroNODE 10GE™ family of demarcation and OAM aggregation devices enable end-to-end service provisioning and assurance with carrier-grade performance. They feature the industry's most comprehensive remote test and performance monitoring functionality, as well as advanced service creation and traffic management capabilities that enable premium services backed by assured service level agreements (SLAs). With the Accedian's unique hardwarebased FastPAAs[™] processor at the core of every product, they deliver the most precise in-service measurements available, without adding delay or delay variation to pass-through traffic. Since its inception, Accedian has received numerous awards and accolades including most recently #1 fastest growing technology company on the 2011 Deloitte Technology Fast 50™ in Canada, and #2 on the Fast 500 across all North America. Company President was also named Ernst & Young's 2011 Quebec Entrepreneur of the Year. Other awards include Frost & Sullivan's 2010 North American Customer Value Enhancement of the Year Award in Service Assurance for Carrier Ethernet Mobile Backhaul Networks, Frost & Sullivan's Best Practices Award, Broadband Gear Report's Diamond Award, Canada's Top 10 Award for two consecutive years, Supercomm 's 10 Hottest Technologies, as well as a spot on the Branham 300. Accedian Networks is a privately held company, backed by Tier-1 US and Canadian growth equity and venture capital firms including Summit Partners, Skypoint Capital, BDR Venture Capital & RHO Capital Partners. The Company is headquartered in Montreal, Canada, with regional offices in the U.S., Europe, Latin America, Middle East and Asia.

ADB Utility Contractors

21 Progress Parkway Union, MO 63084 Telephone: 636-583-8448

> Contact(s): JC Evans Telephone: 214-914-7447 Email: jcevans@adb-us.com

Products/Services: ADB is a customer-oriented contractor that provides the BEST quality and value. The well-being, safety and career growth of every team member are the benchmarks of ADB's success.ADB provides many services within the utilities construction industry. For over a decade our expertise has been employed in planning, installation and maintenance of both aerial and underground infrastructure work. ADB utilizes a variety of construction methods, including directional drilling or boring, plowing and trenching. Our highly skilled, diversified workforce allows us the flexibility to choose the most cost-effective and least disruptive placement method. ADB shares a common goal with our telecom, broadband and utility customers of constantly striving to provide a higher level of satisfaction for every project we complete and every client we encounter. This mission is being accomplished through the proactive communication methods utilized by the team at ADB, which limits the period of inconvenience through effective planning and quality productivity. Our outstanding reputation in the industry and our dedication to meeting and exceeding our customers' needs has fueled our growth and allowed us to build trusting, long-standing relationships with our customers. The company record of repeat business speaks for itself. Over 95% of ADB's current business is a result of renewed contracts awarded by completely satisfied customers from previously completed projects. Top management's dedication to providing immediate responsiveness in resolving customer issues and concerns has earned ADB the reputation of being the 'Go To' contractor with every customer that has experienced ADB's style of Customer Care.

ADC Telecommunications

Telephone: 314-378-5450 Website: http://www.adc.com

Contact (s): Joe Lafser – ADC Sr. Account Manager -- MO, KS, CO, AR, OK 678 Lind Rd. St. Louis, MO 63125

Telephone: 314-378-5450 Email: joe.lafser@adc.com

Marcia Harsh

13625 Technology Dr. P.O. Box 1101 Eden Prairie, MN 55344

Telephone: 952-917-0359 Fax: 952-917-0640

Email: marcia.horsch@adc.com

Products/Services: ADC is The Broadband Company TM. ADC offers high-quality, value added solutions of network equipment, software and systems integration services that enable communications service providers to deliver high-speed Internet, data, video and voice services to consumers and businesses worldwide. ADC (Nasdaq: ADCT) has sales into nearly 90 countries. Learn more about ADC Telecommunications, Inc. at www.adc.com. Telephone: 1-800-366-3891

ADTRAN

901 Explorer Blvd. Huntsville, AL 35806

Website: http://www.adtran.com

Contact(s): Tal Strolicht
Mobile: 415-710-9091
Email: tal.strolicht@adtran.com

Brian Muller

Products/Services: Provider of Telecom Access gear, MSAP / BLC, Ethernet, SONET & DSL technologies.

Advanced Fiber Response, Inc.

12335 W. 53rd Ave., Suite 100 Arvada, CO 80002 Telephone: 303-463-6451 Fax: 303-463-6451

Website: http://www.afrcomm.com

Contact (s): Dick Hall (President)
Mobile: 303-884-9399
Email: dhall@afrcomm.com

Carol Hall Mobile: 303-472-2244 Email: chall@afrcomm.com

Products/Services: Advanced Fiber Response, Inc is Colorado's premier Fiber Optic Splicing, Testing and Emergency Restoration Company. We understand telecommunications from the ground up. All of our technicians are at the top of their game and provide our customers with the most reliable, efficient, cost effective splicing in the industry. We maintain contracts with telecommunications companies and cities as their first responder for emergency restoration of damaged fiber optic lines and we are proud to say we love what we do.

Aevenia, Inc.

3030 24th Ave. South Moorhead, MN 56560 Telephone: 218-284-9500 Fax: 218-284-9555

Website: http://www.aevenia.com

Contact(s): Jason Abbott (Manager, Business Development)

Telephone: 701-388-5196 Email: <u>jabbott@aevenia.com</u>

Ken Crabtree (Project Manager)

Products/Services: Since 1967, Aevenia has provided electrical and energy construction services to the Midwest. Whether energizing extra high-voltage power lines, directional boring under a roadway or terminating fiber optic cable, Aevenia's combination of services is seamless and performed by talented employees who are committed to safety, service and value.

AFL

170 Ridgeview Center Dr. Duncan, SC 29334

Telephone: 864-486-7219
Website: http://www.AFLglobal.com

Contact(s): Maggie Cahill Email: Maggie.Cahill@AFLglobal.com

Paul Kaplan

Products/Services: Fiberoptic cable, test equipment, training, splicers.

Alcatel - Lucent

Website: http://www.alcatel-lucent.com/

Contact(s): Lisa McConnelle

Alcatel-Lucent Program Manager, Americas Marketing 3400 West Plano Pkwy. M/S 660-005 Plano, TX 75075

Mobile: 214-208-4907

J. David Thomson

Alcatel-Lucent Account Manager - Strategic Accounts

3455 Redwing Dr. Naperville, IL 60564

Email: jdthomson@alcatel-lucent.com

Phone: 630-922-9077 Mobile: 630-258-9284

Products/Services: Alcatel provides communications solution carriers, Internet service providers and enterprises for video applications to their customers or employees.

Alexicon Telecommunications Consulting

3210 E. Woodmen Rd - Suite 210 Colorado Springs, CO 80920

Telephone: 719-531-6342 Fax: 719-531-0788

Website: http://www.alexicon.net

Contact (s): Rob Strait Email: rob@alexicon.net

Doug Kitch

Email: doug@alexicon.net

Products/Services: Alexicon provides financial, management and regulatory consulting services to independent telecommunications carriers nationwide.

Another Technical Option (ATO)

5765 West 52nd Ave. Denver, CO 80212 Telephone: 303-940-6111 Fax: 303-940-6110

Website: http://www.atoincorp.com

Contact (s): Gary Beaver Email: garyb@atoincorp.com

Lisa Totman

Email: <u>lisaj@atoincorp.com</u>

Products/Services: Small to medium power plants; battery racks; battery trays; busbars; cable assemblies; GS batteries(Japan Storage Battery); China Storage (CSB); Enersys (Powersafe, Hawker); engineering; installation; battery testing; power disconnects; power strips. ATO can handle any of your small power needs

Associated Tele-Networking, Inc.

14100 W. 35th Place – Ste. 102 Aurora, CO 80011

Website: http://www.atni.us

Contact (s): Ryan Carpenter

Telephone: 303-865-5702 Mobile: 720-296-0427 Fax: 303-366-0691

Email: ryan.carpenter@atni.us

Products/Services: ATNI is based in Denver, Colorado and provides Installation and De-Installation services to Tier 1 – Tier 4 Telecommunication Providers, Data Centers and Major Enterprise operations.

Our largest clients are Qwest, Verizon, T-Mobile, XO Communications and Level 3. We install telecommunication equipment for Cisco, Fujitsu, Nortel and Metaswitch.

Our Clients (large and small) benefit from the fact that we offset the costs of de-installation by liquidating the value of Legacy equipment and we offer a "Turnkey Solution" to their installation de-installation and Disposition needs.

We handle the resulting Legacy equipment in four ways:

- 1) Resale in the "Grey Marketplace"
- 2) De-manufacture to extract base metals, precious metals, plastics and resalable components.
- 3) Fully inventoried, storage and stock level maintenance
- 4) Discrete purchase of used equipment on behalf of our Clients.
- 5) Redistribution to other locations within client's footprint.
- 6) Total destruction of "sensitive equipment" as required.

Our teams can operate anywhere within USA, Canada and include Technicians to Level IV (Power). We also handle Hazardous materials (Batteries, CRT Monitors etc) to EPA guidelines and resell used Gensets for our clients. All work and processes are compliant with GR1275.

Border States

105 25th Street North Fargo, ND 58102

Telephone: 800-676-5834

Website: http://www.borderstateselectric.com

Contact (s): Mike Woods Email: mwoods@border-states.com

John Elsbernd

Email: jelsbernd@border-states.com

Products/Services: Border States' datacomm/telecommunications offering includes products for datacomm test equipment, fiber optic cable and connectivity, patch panels, datacomm devices, bonding/grounding, networking equipment, locators, cable assemblies, racks, cabinets, surge protection, UPS's, labeling, outside plant cable and products (telco), coax cable, switches, hubs, routers, modems, cross connects, batteries, and datacomm tools.

Butler Communications

625 Feise Rd. O'Fallon, MO 63366

Telephone: 800-824-1056 / 636-980-1847 Fax: 636-272-4247

Website: http://www.butlersupply.com

Contact (s): Don Graveman
Telephone: 314-422-6351
Email: dgraveman@butlersupply.com

Products/Services: Distributor of Wire, Cable and Supplies for O.S.P. and C.O.

Calix, Inc.

1035 N. McDowell Blvd. Petaluma, CA 94954 Telephone: 707-766-3000 Fax: 707-283-3100

Website: http://www.calix.com

Contact (s): Liz Christie (Account Mgr.)

Telephone: 707-766-3026 Fax: 707-283-3026

Email: <u>liz.christie@calix.com</u>

Lonny Maler (Regional Sales Mgr. – Mid-West) 27253 Normandy Road Louisburg, KS 66053 Telephone: 913-226-4911 Fax: 707-283-3055

Email: lonny.maler@calix.com

Products/Services: Calix is a leading provider of communications access systems to North American communications service providers (CSPs). With its Unified Access Infrastructure portfolio, CSPs can transform their networks to meet changing subscriber demands rapidly and cost-effectively, while delivering a wide range of revenue-generating services over both legacy and next-generation access infrastructure.

Cisco Systems, Inc.

105 S. 197th Elkhorn, NE 68022

Website: http://www.cisco.com

Contact (s): Tony Martin (Account Manager)
5400 Airport Blvd. Boulder, CO 80301

Telephone: 303-674-1902 Mobile: 425-213-4054 Fax: 425-963-5903

Email: tonmarti@cisco.com

Products/Services: Cisco Systems, Inc., is the worldwide leader in networking for the internet. Service providers use Cisco hardware, software, and service offerings to deploy services, build networks, accelerate demand, and optimize business.

Deploy Services: Layer existing and new services to develop revenue growth and shorten time to market. Build Networks: Build intelligent, extensible, and efficient packet infrastructures for lower total costs of ownership (TCO).

Accelerate Demand: Through the Cisco Powered Network program, Cisco connects organizations of all sizes to service provider services to help expand your customer base.

Optimize Business: Cisco provides expertise to support business and network transitions, improve operational efficiencies, and address fundamental business challenges.

Cisco Telco West Group

500 108th Ave. NE – Ste. 400 Bellevue, WA 99004

Website: http://www.cisco.com

Contact (s): Tony Martin (Account Manager)
5400 Airport Blvd. Boulder, CO 80301

Telephone: 303-674-1902 Mobile: 425-213-4054 Fax: 425-963-5903

Email: tonmarti@cisco.com

Products/Services:

CoBank

5500 S. Quebec St. Greenwood Village, CO 80111 Telephone: 800-542-8072 ext. 04191 Fax: 720-528-6261

Website: http://www.cobank.com

Contact (s): Lennie Blakeslee

Telephone: 303-740-4191 / 800-542-8072 ext. 04191 Fax: 720-528-6281

Email: gblakeslee@cobank.com

Heather Thompson -- Marketing Coordinator Communications Division -- CoBank

Telephone: 303-740-6527 / 800-542-8072 ext. 06527 Fax: 303-224-2534

Products/Services: CoBank provides financial solutions for rural America. With \$3 billion in committed to 220 rural communications companies nationwide, CoBank offers a wide range of financing services for upgrading facilities and acquisitions to leasing and cash management services. With \$30 billion in assets, CoBank provides financing services to rural communications, energy, water and agribusiness companies. CoBank has a national office in Denver and 12 additional offices across the United States.

CommSoft (Communications Software Consultants, Inc.)

96 Thompson Hill Rd. Rensselaer, NY 12144

Telephone: 518-431-7500
Website: http://www.commsoft.net

Contact (s): Jodie Wilson (Sales Coordinator)
Telephone: 518-720-3708 Fax: 518-720-3713

Email: <u>Jodie.wilson@commsoft.net</u>

CORE Telecom Systems

1131 North Warson Rd. St. Louis, MO 63132 Telephone: 888-375-8826 Mobile: 281-788-9838

Website: http://www.coretelecom.net

Contact(s): Scott Boarman Email: sboarman@coretelecom.net

Products/Services: CORE Telecom Systems provides secondary equipment as well as new equipment. We can provide everything from a line card to a complete fiber loop, repair services, and installation services. We are a distributor for Valere Power Systems, Wilcom Pots Splitters and Test Equipment, Northstar Batteries, Majorpower Inverters, Kurth Test Sets, Forcecom Modems, and Platinum Tools. CORE Telecom Systems, "Where Economics and Technology Connect."

Corning Cable Systems

800 17th Street NW Hictory, NC 28601

Telephone: 828-901-5000

Website: www.corning.com/cablesytems

Contact (s): Joseph Rose

8743 North Franklin Drive Eagle Mountain, UT 84005

Telephone: 801-573-6655 Email: joseph.rose@corning.com

Products/Services: Corning Cable Systems provides all passive optical components in the Fiber - to - the - X topology.

Cyan

1383 North McDowell Boulevard - Suite 300 Petaluma, CA 94954

Telephone: 707-735-2300 Fax: 707-763-3319

Website: http://www.cyaninc.com

Contact (s): Jay Bowker (Sales Director, Southwest Region)
Mobile: 408-569-6730

Email: jay.bowker@cyaninc.com

Products/Services: Cyan is an industry-leading, global innovator of multi-layer packet-optical transport platforms, software and SaaS solutions, and professional services that fundamentally transform networks into Service Level Aware Networks[™]. Cyan's products and services are typically deployed to provide: Business Ethernet / Metro Ethernet Services - Wireless Backhaul - Broadband Backhaul - Cloud
Connectivity / Data Center Interconnect - Wholesale Transport - Private Networking of Packet, TDM, SAN and Wavelength Services - SLA Assurance of Multi-Vendor Network Services Cyan has a wide range of deployments across North America, Europe and South America. Cyan customers range from multi-million line local access service providers, to regional transport, business Ethernet, wireless backhaul, data center, cable MSO, and private network service providers. Cyan's products and services enable service providers to scale, extend, and simplify conventional and packet-based networks for more profitable service offerings. Cyan is a Petaluma, California-based team of industry veterans with a track record of successful innovation in communications networks around the world.

Digicomm International, Inc.

1 Digicomm Drive Englewood, CO 80112

Telephone: 303-799-3444 Website: www.digicomm.com

Contact (s): Michael Matte
Email: michaelm@digicomm.com

Products/Services: Digicomm is an Englewood, Colorado based distributor offering a full range of OSP & installation products including hardware, strand, underground vaults, fiber splice closures, fiber storage loops, CAT5E cable, grounding materials and many others.

Dillie & Kuhn, Inc.

2875 Akers Dr. Colorado Springs, CO 80922 Telephone: 719-591-9900 Fax: 719-591-9915

Contact (s): Larry Dillie
Brad Kuhn
Email: bkuhn@DKTelecom.net

Products/Services: Outside plant contractor: Copper - Fiber - Telephone contractor - Engineering - Placing - Splicing - Testing - Maintenance - Aerial - Buried - Plowing - Directional Drilling - Trenching - Conduit Man Holes. REA/RUS approved.

Emerson Network Power

326 Springbrook Ct. Grapevine, TX 76051

Telephone: 817-442-5759 Mobile: 817-247-7201 Fax: 817-488-7695

Website: http://www.emersonnetworkpower.com

Contact (s): Danny J. Johnson

Email: danny.johnson@emersonnetworkpower.com

Products/Services: Emerson Network Power provides a complete range of network infrastructure products and services for the telecommunications industry. Products and services include OSP and central office equipment, field services, and EF&I services.

EnerSys

2366 Bernville Rd. Reading, PA 19605
Telephone: 610-208-1991 Fax: 610-372-8457

Website: http://www.enersys.com

Contact (s): Jerome Korthase

6507 Robin Dr. Longmont, CO 80503

Telephone: 303-530-0767

Email: jerome.korthase@enersys.com

Shawn O'Connell

P.O. Box 26 Yucaipa, CA 92399

Telephone: 909-797-3664

Email: shawn.o'connell@enersys.com

Products/Services: EnerSys offers an extensive range of premium flooded and valve-regulated lead acid (VRLA) batteries to serve the telecommunications market. This range of batteries offers design features such as exceptional performance, long life, compact footprint, high energy density and ease of installation, which make them ideally suited for a wide range of telecom applications including central office, outside plant and wireless.

Fujitsu Network Communications

26 W. Dry Creek Circle – Ste. 820 Littleton, CO 80102

Telephone: 303-209-3000

Contact (s): Todd Valencia (Sr. Sales Manager)

Mobile: 720-253-4400

Products/Services:

Fulton Engineering, Inc.

P.O. Box 1920 Broomfield, CO 80038-1920 Telephone: 303-410-6616 Fax: 303-410-6616

Website: http://www.fultonengineering.com

Contact (s): Tom Fulton
Telephone: 303-905-3009
Email: info@fultonengineering.com

Products/Services: Professional Engineering services. We provide engineering and technical services for rural telephone companies; including central office, outside plant, and special projects. We also assist with the acquisition of loan funds from the Rural Utility Service through the preparation of Loan Designs or Broadband Loan Applications, Area Coverage Survey & System design. Supporting: Wireless, Wireline & Fiber; Switching, Access & Transmission systems, AC & DC power systems, Video & Data facilities, facilities review, drafting and mapping.

GENBAND

4001 E. Chapel Hill Nelson Hwy. RTP, NC 27709 Telephone: 919-905-7639

> Contact (s): Elizabeth Page Email: elizabeth.page@genband.com

> > Products/Services:

Golden West Technologies and Internet Solutions

2727 N. Plaza Dr. P.O. Box 9159 Rapid City, SD 57702 Telephone: 605-721-1070 Fax: 605-342-1160 Website: http://www.goldenwesttechnologies.com

Contact (s): Randy Thomas Email: randythomas@goldenwest.com

Products/Services: Golden West Technologies and Internet Solutions, a subsidiary of Golden West Telecommunications, provides a wide range of solutions specifically designed to meet the unique requirements of rural customers. Our world class solutions include; Virtual ISP services, Data Center facilities, Value Added Internet Products, NOC monitoring and alarm services. Our 24X7 Call Center offers; Direct Broadcast Satellite support, Emergency Dispatch service, and exceptional Internet Help Desk services. Golden West Technologies and Internet Solutions: Rural Partners, Shared Values.

Goldfield Telecom

611 N. Main St. P.O. Box 237 Goldfield, IA 50542 Telephone: 515-825-3400 Fax: 515-825-3915

Email: goldtelecom@goldtelecom.com

Website: http://www.goldtelecom.com

Contact (s): Denny Fuller (Regional Sales Manager)

Mobile: 515-851-1764
Email: dbfuller@goldtelecom.com

Samantha Lane (Show Coordinator)
Email: slane@goldtelecom.com

Products/Services: Goldfield Telecom is a national leader of independent distribution for cutting edge telecommunications equipment, installation, integration, and distribution. We are committed to assisting customers in reaching their competitive goals by offering proven technology solutions with value added pricing. Goldfield Telecom provides solutions to ILEC's, CLEC's, Wireless Carriers, Municipalities and Universities.

Graybar

14603 E. Moncrieff Pl. Aurora, CO 80011

Telephone: 720-374-1728 Website: http://www.graybar.com

Contact (s): Steven Bovat Mobile: 303-250-5318

Email: steven.bovat@graybar.com

Kathy Roberts

14603 E. Moncrieff Pl. Aurora, CO 80011

Telephone: 720-374-1701 Email: Kathy.Roberts@graybar.com

Products/Services: Telecommunications, Data, and Electrical Supplies. Value added services.

Guillory & Hjort PLLC

P.O. Box 15855 Washington, D.C. 20003

Contact (s): L. Marie Guillory Email: guillorylm@aol.com

Guillory & Hjort PLLC

2111 West Blvd. Rapid City, SD 57701

Barry L. Hjort

Email: rollsroyal@aol.com Telephone: 303-550-4772

Products/Services: Legal and consulting services to the rural telecommunications industry.

GVNW Consulting, Inc.

2270 La Montana Way Colorado Springs, CO 80918 Telephone: 719-594-5800 Fax: 719-594-5803

> Contact (s): David Winter Email: dwinter@gvnw.com

> > **Scott Smith**

Email: ssmith@gvnw.com

Products/Services: GVNW provides management, revenue assurance, regulatory, operations, business planning, mergers and acquisitions, marketing, and wireless consulting services for rural ILECs and their subsidiaries.

HunTel Engineering

1612 Lincoln Street - P.O. Box 800 Blair, NE 68008-0800 Telephone: 402-426-6124 Mobile: 303-921-\4594 Website: http://www.huntelengineering.com

Contact (s): Michael A. Hoffman Telephone: 402-426-6124

Email: mhoffman@huntelengineering.com

Karlin Kelly
Telephone: 402-426-6102
Email: kkelley@huntelengineering.com

Products/Services: HunTel Engineering provides engineering services for all aspects of telecommunications and cable television system design.

Whether it's re-designing an existing system for maximum efficiency or engineering a complete new system, our highly-trained staff of engineers will develop the best solution for each situation.

Independent Telephone & Telecommunications Alliance (ITTA)

1101 Vermont Ave. NW – Suite 501 Washington, D.C. 20005

Telephone: 202-898-1520 Website: http://www.itta.us

Email: cstamp@itta.us

Products/Services:

Innovative Systems

1000 Innovative Dr. Mitchell, SD 57301 Telephone: 605-995-6120 Fax: 605-995-0084

Website: http://www.innovsys.com

Contact (s): Scott Sobolewski Mobile: 707-484-9290 Email: scott@innovsys.com

Becky Weier

Email: beckyw@innovsys.com

Products/Services: Innovative Systems offers Application Peripheral (AP) and eLation OSS systems to Independent Telcos across the US and Canada. The AP provides a multifunctional platform for AIN and ISUP-based calling services, Voice Mail, Conferencing, Calling Card, Network Announcements, Calling Name Database and more. eLation, a fully integrated OSS system designed using XML and .Net, includes billing and customer care, automated provisioning, capital credits, automated staking and mapping, and a complete financial system.

ISPN

14303 West 95th St. Lenexa, KS 66215

Telephone: 913-307-5097 Mobile: 913-908-9244 Fax: 913-859-9806

Website: http://www.ispn.net

Contact (s): Lana Moaveni Gill or Charlie Brenneman

Email: lana@ispn.net

Products/Services: ISPN provides 24x7 technical helpdesk support, engineering, network monitoring, web order entry, vISP solutions, and hardware consultation. ISPN offers its business partners a branded Internet product, while performing all or part of the back-end services. The organization allows its partners to utilize a transparent outsourcing solution while maintaining the highest quality service and support.

ITCS, Inc.

4775 Barnes Rd. - Suite M Colorado Springs, CO 80917

Telephone: 719-574-5120 Fax: 719-574-3050

Email: <u>keclayton@itcsinc.com</u>
Website: <u>http://www.itcs.com</u>

Contact: Keith Clayton

Products/Services: Competition Analysis and Management; Long range planning and support; Loop cost analysis; Financial management reporting; Management support; Tariff development and filing; Cost separation management; Traffic analysis and reporting; Data processing development and support; Network design and review; Lobbying support.

JDSU

9151 E 33rd Ave Denver, CO 80238

Telephone: 303-877-8400 Website: http://www.jdsu.com

Contact: Amie Cox (Regional Sales Manager)

Email: amie.cox@jdsu.com

Products/Services: Communications Test & Measurement Equipment

JENNE

33665 Chester Road Avon, OH 44011 Telephone: 440-471-3138 Fax: 440-471-3238

Website: http://www.jenne.com

Contact: Craig Rocco (Product Line Mgr.)

Mobile: 440-315-5218 Email: <u>craigrocco@jenne.com</u>

Products/Services:

JKL Associates, Inc.

P.O. Box 80046 Billings, MT 59108 Telephone: 406-248-6867 Fax: 406-248-6869

Website: http://www.jklassociatesinc.com

Contact (s): Jennifer Keller Telephone: 406-248-6867

Don Dodge Mobile: 406-670-7102

Products/Services: Full service Outside Plant Construction Contractor: Fiber, Copper, Fiber to the Home (FTTH), Aerial, Splicing (Fiber and Copper), Testing, Plant Maintenance, Plowing, Directional Drilling, Trenching, Conduit and Manholes, Rail Plowing, Underground Cable Placement (Fiber and Copper), Engineering, Plant Relocation, Project Management. RUS Qualified.

John Staurulakis, Inc.

7852 Walker Dr. - Suite 200 Greenbelt, MD 20770

Telephone: 301-459-7590 Website: http://www.jsitel.com

Contact(s): Manny Staurulakis (President) Email: mstaurulakis@jsitel.com

Douglas Meredith (Director: Economics and Policy)
Telephone: 801-294-4576 Fax: 801-294-5124

Email: dmeredith@jsitel.com

Products/Services: JSI is a full-service consulting firm providing financial, competitive, management, and regulatory services as well as training and software. Services include settlements and access analysis, Part 32/64 accounting, CPR's/depreciation studies, incremental and embedded cost studies, strategic and business planning, LNP training and implementation, AOCN, NNCAR, CLLI and Tariff 4 services, Forms 502 and SOA NPAC reporting, video and CLEC assessment/implementation, rate rebalancing/service pricing, market research, public relations and image, FCC/state access tariffs and filings, negotiations/arbitration, financial and accounting software, valuation/acquisition assistance, partnering and syndication, and financing options.

KGP Logistics, Inc.

Formerly EMBARQ Logistics
600 New Century Pkwy. New Century, KS 66031
Telephone: 800-755-1950 / 913-791-7000 Fax: 800-776-3972

Website: http://www.kqplogistics.com/

Contact (s): Justin Zell (District Sales Manager)

Telephone: 918-978-6810 Email: <u>izell@kgptel.com</u>

Le Anne Dudley (Inside Sales Rep II) Telephone: 913-791-7000 ext. 5643 Email: leanna.Dudley@embarg.com

Products/Services: OSP, Tools & Test, Network Electronics, Fiber & Hardware, Station Equipment, CATV

and Security Equipment. Full service telecom and CATV supply.

Kiesling Associates, LLP

1155 Kelly Johnson Blvd. - Suite 303 Colorado Springs, CO 80920

Telephone: 719-599-3664 Fax: 719-599-7059

Website: http://www.kiesling.com

Contact(s): David P. Aspenson (Partner)
Email: daspenson@kiesling.com
Mobile: 719-648-8131

Tammy J. Totzke (CPA, Sr. Manager) Telephone: 719-599-3664

David A. Weber (Partner)
Email: dweber@kiesling.com
Mobile: 719-964-0849

Robert J. Bresnahan (CPA, Manager) Email: <u>rbresnahan@kiesling.com</u> Telephone: (719) 599-3664

Products/Services: Audit, accounting, tax, valuations, human resources, marketing, strategic and business planning services.

Mapcom Systems

601 Southlake Blvd. Richmond, VA 23236 Telephone: 804-743-1860 Fax: 804-378-3566

Website: http://www.mapcom.com

Contact (s):

Patty Hall - Tradeshow Coordinator Email: phall@mapcom.com

Matt Gilbert (Account Executive)
Telephone: 804-743-1860 ext. 260
Email: mgilbert@mapcom.com

David Hunsucker (Account Manager)
Telephone: 804-743-1860 ext. 315
Email: dhunsucker@mapcom.com

Products/Services: Mapcom Systems is the developer of M4 Solutions – a visual operations platform that allows service providers to manage their workforce, as well as fiber, coax, wireless and copper networks, including both outside and inside plant at the physical and logical levels. M4 Solutions enables users to integrate and correlate data from existing billing, accounting, GPS tracking, element management, network monitoring and vehicle-tracking applications in a powerful visual interface to all network elements.

MEGA Hertz Sales Company LLLP

5970 Greenwood Plaza Blvd - Bldg 1 - Suite 175 Greenwood Village, CO 80111

Telephone: 800-883-8839 Fax: 303-779-1749

Website: www.go2mhz.com

Contact(s): Wayne Cousineau (Regional Account Manager)
Telephone: 800-883-8839 Ext. 125 Mobile: 303-589-6964

Email: wayne@go2mhz.com

Dave Adams

Products/Services: CATV distribution, TELCO Network Video Solutions.

METASWITCH

1001 Marina Village Pkwy. - Suite 100 Alameda, CA 94501 Telephone: 510-748-8230 Fax: 510-748-8236

Website: http://www.metaswitch.com

Contact (s): Cory Boller

12007 Sunrise Valley Dr. - Suite 250 Reston, VA 20191

Email: cb@metaswitch.com

Bob Anderson (Sr. Account Manager) 8629 E. 148th Cir. Thornton, CO 80602 Mobile: 303-883-9116 Fax: 303-967-2388

Email: banderson@metaswitch.com

Products/Services: MetaSwitch is an industry-leading vendor of IP Multimedia Subsystem (IMS) switching and applications solutions for both packet and circuit-switched networks. Its widely deployed call agent, media/signaling gateway and application server platform supports a full range of legacy Class 4/5 capabilities and hosted unified communications services, and scales from a few hundred to millions of subscribers in both integrated and distributed configurations.

Mid-America Computer Corporation

111 Admiral Dr. P.O. Box 700 Blair, NE 68008 Telephone: 402-426-6222 Fax: 402-533-5369

Website: http://www.maccnet.com

Contacts: Pam West

Kathy Rea (National Sales Rep.) Mobile: 503-559-1119 Email: krea@maccnet.com

Jill Arthur (Colorado's Client Relations Manager)

Telephone: 402-533-5227 Email: jarthur@maccnet.com

Products/Services: Mid America Computer Corp. (MACC) is a billing solutions company that offers a variety of services and front office software to providers of telephone, video, internet and wireless service. From data processing to bill rendering and fulfillment, MACC offers clients "best of breed" billing solutions to face the future. For more information on MACC, go to www.maccnet.com.

CTA Associate Members (cont.)

MP Nexlevel

500 County Rd. 37E Maple Lake, MN 55358

Telephone: 320-963-2400
Website: http://www.mpnexlevel.com

Contact (s): Derek Groth (Marketing & Business Development Director)

Office: 320-963-2423
Email: dgroth@mpnexlevel.com

Don Zwilling (Marketing & Business Development Director)

Office: 320-963-2422
Email: donz@mpnexlevel.com

Products/Services: MP Nexlevel provides high quality utility construction services throughout a major portion of the United States. We provide construction services to Communication, Electrical, Water, Sewer, Natural Gas, and Alternative Energy Industries. MP Nexlevel provides Directional Drilling, Plowing, Trenching, Rock Sawing and Placement, Splicing and Testing of Fiber, Copper and Coax cables and structured cabling services.

MRV Communication

20415 Nordhoff Street

Chatsworth, GA 91311

Products/Services:

National Exchange Carrier Association

6400 S. Fiddler's Green Cr. - Suite 1300 Greenwood Village, CO 80111 Telephone: 800-892-3322 / 303-893-4400 Fax: 800-551-1328

Website: http://www.neca.org

Contact (s): Brandon Gardner (Manager)

Email: bgardne@neca.org

Sue Barrett (Director)
Email: sbarret@neca.org

Products/Services: Interstate Access Tariffs and Pools

National Farmers Union Insurance Co.

P.O. Box 300512 Glenwood, UT 84730

Telephone: 435-896-6600 Website: http://www.nfuic.com

Contact (s): Russ K. Jorgensen Insurance, Inc. d/b/a UNITEL

Email:rjorgensen@natia.net

Ann Naderhoff

Telephone: 402-434-7273 Fax: 402-434-7272

Email: anderhoff@unicogroup.com

Michelle - Email: mbivens@unicogroup.com

Products/Services: Insurance/ Risk Management

National Information Solutions Cooperative

3201 Nygren Drive NW P.O. Box 728 Mandan, ND 58554-0728

Telephone: 701-663-6511 Fax: 701-667-1936

Website: http://www.nisc.coop

Contact (s): Kevin Anderson (Telecomm Sales Manager)

Email: kevin.anderson@nisc.coop

Gerry Fisher (VP Telecom Solutions Division)

Products/Services: Delivery of billing, accounting and engineering solutions for Independent Telcos.

National Rural Telecommunications Cooperative

2121 Cooperative Way Herndon, VA 20171 Telephone: 703-787-0874 Fax: 703-464-5300

Website: www.nrtc.coop

Contact (s): Bob Evans (Regional Business Manager)

Mobile: 303-718-9484 Email: revans@nrtc.coop

Products/Services: The National Rural Telecommunications Cooperative (NRTC) leads and supports its more than 1,300 rural utility members by delivering telecommunications solutions to strengthen member businesses, promote economic development and improve the quality of life of rural Americans by providing solutions in satellite technologies, Internet services, as well as utility and telecom solutions. NRTC's family of products and services includes: Internet Services: Internet services packages, fixed wireless (802.11b) Internet, branded 24x7 member support, network equipment, Web hosting. Satellite Technologies - WildBlue: Broadband Internet access via satellite, providing reliable, always-on Internet access virtually anywhere in the continental United States -DIRECTVR, the nation's leading satellite-television service, and SIRIUS Satellite Radio, offering 65 channels of commercial-free music. Telecom Solutions: Cooperative long-distance program, wholesale long-distance, prepaid calling cards, broadband IP backbone, and cooperative teleconferencing. Utility Solutions: SmartSCADA, residential and commercial AMR, Power Quality Plus, MDS radios, wireless and spectrum, and weather services.

National Telephone Cooperative Association

104 Riverview Drive Wamego, KS 66547 Telephone: 785-456-7039 Fax: 785-456-7706

Website: http://www.ntca.org

Contact (s): Janet Cloyde (Field Services Representative)
Telephone: 828-296-8157 Fax: 828-252-9776

Email: jcloyde@ntca.org

Lori Fischetti Email: <u>lfishetti@ntca.org</u>

Washington, D.C. Office:

4121 Wilson Blvd. - 10th Floor Arlington, VA 22203

Products/Services: Association services and Employee benefit programs for Independent Telephone Associations.

Olsson Associates

4690 Table Mountain Dr. -Suite 200 Golden, CO 80403

Telephone: 303-237-2072

Website: http://www.oaconsulting.com

Contact(s): Michael Yost Email: myost@oaconsulting.com

Steve Ingracia

Email: singracia@oaconsulting.com

Valerie Rightsell

Email: vrightsell@oaconsulting.com

Products/Services: Telecommunications planning, loan design and grant writing, FTTH, FTTP, and long-haul fiber design, site power design, easements and right-of-way, site survey, environmental review, permitting and NEPA compliance, bid assistance, construction administration/observation and alternative project delivery.

Omnitron Systems

140 Technology Drive, #500 Irvine, CA 92618 Telephone: 949-250-6510 Fax: 949-250-6514

Email: info@omnitron-systems.com Website: www.omnitron-systems.com

Contact(s): Mark DiPietrantonio

Products/Services: Omnitron Network Interface Devices (NIDs), T1/E1 multiplexers and CWDM multiplexers enable Rural Telecoms to deliver Ethernet and T1s for business services and mobile backhaul over existing fiber infrastructure. Omnitron's iConverter NIDs support the delivery of Ethernet services with SLA enforcement. iConverter T1/E1 Multiplexers transport up to sixteen T1/E1 circuits (from copper ports) and one 10/100/1000 Ethernet service onto a fiber optic link for TDM and Ethernet business services and multi-service mobile backhaul. iConverter CWDM Multiplexers are a reliable and cost-effective solution for increasing bandwidth capacity over existing fiber access infrastructure to the customer premises or cell tower.

Onvoy Voice Services / Zayo Bandwidth

300 South HW 169 – Ste. 700 Minneapolis, MN 55426 Telephone: 952-230-4333 Mobile: 612-805-1048

Website: http://www.onvoy.com

Contact(s): Paul Hoff Email: paul.hoff@onvoy.com

Products/Services: Tandem and Transit Services, SS7 and Database Services, Long Distance –Wholesale 1 + and 800, Call Management – OS, DA, Afterhours

Optelian Access Networks

Fiber Mining for Optical Networks

1700 Enterprise Way SE – Ste. 106 Marietta, GA 30067

Telephone: 877-255-9428 Fax: 877-225-9426 Website: http://www.optelian.com

Contact (s): Tom Dell (Marketing) Mobile: 404-915-2584

Email: tom.dell@optelian.com

Dave Mills (National Sales Manager)
Telephone: 770-456-8645
Email: dave.mils@optelian.com

Products/Services: Optelian Access Networks provides "carrier grade" optical transmission solutions for the Access, Metro, IOF, and Enterprise Networks. These carrier grade, cost effective, "environmentally hardened" solutions facilitate applications that include: xWDM, 3R Reach Extension, GigE Transport, IPTV Transport, Path Protection Switching and Connectivity for optical transport.

Pauley Construction

2021 W. Melinda Lane Phoenix, AZ 85027

Products/Services:

Performance Tech

Products/Services:

Power Product Services, Inc.

18150 E. 32nd Pl. - Unit D Aurora, CO 80011

Telephone: 720-859-4625

Website: http://www.powerproductservices.com

Contact (s): Ken Saldi Telephone: 303-483-8107 Email: ken@pps-usa.net

Jamie Patrick

Products/Services: Sales, Installation and service of DC power equipment.

Power and Telephone Supply Co., Inc.

2673 Yale Ave. Memphis, TN 38112 Telephone: 515-244-4375 Fax: 515-244-4757

Website: http://www.ptsupply.com

Contact (s):

Douglas McPhee (Branch Manager)

Telephone: 800-222-5955 ext. 829 E-Mail: doug.mcphee@ptsupply.com

Tim Hoffman (Account Manager)

Telephone: 515-244-4375 Email: tim.hoffman@ptsupply.com

Chris Bailey (Dist. Sales Mgr.)

Telephone: 800-222-5955 ext. 560 Email: chris.bailey@ptsupply.com

Chris Middleton (Western Region Sales Manager) 13350 SW 72nd, Bldq 4 Portland, OR 97224

Telephone: 800-823-7470 Mobile: 503-310-2143 Fax: 503-620-9074

Email: chris.middleton@ptsupply.com

Jennifer Pentecost (Western Regional Branch Manager)
16666 SW 72nd Ave, Bldg 12 Portland, OR 97224

Telephone: 800-823-7470 / 503-620-4909 Fax: 503-620-9074 Voice Mail: 800-222-5955 ext# 806

Email: jennifer.pentecost@ptsupply.com

Products/Services: Independent Distribution of Central Office, Transmission, broadband, fiber optic, and

outside plant products domestically and abroad.

Preferred Business Solutions

2 Altezita Santa Fe, NM 87508-2224

Telephone: 505-690-8669

Website: http://www.preferredbusinesssolutions.biz

Contact (s): Steve Cimelli (Vice President, sales and marketing)

Email: steve@preferredbusinesssolutions.biz

Susan Cimelli (President)

Products/Services: Telecom brokers of wholesale bandwidth, IP, Private Line (Wave, Ethernet), SIP

products, and 911 products.

Prysmian Group

700 Industrial Drive Lexington, SC 29072 Telephone: 803-951-4800 Fax: 803-996-1812

Email: <u>comm.cables@prysmiangroup.com</u>
Website: <u>www.prysmiangroup.com</u>

Contact (s): John Halferty (Marketing Manager)
Lexington, SC

Telephone: 803-951-4882

Email: john.halferty@prysmiangroup.com

Scott Kiffin (Regional Sales Manager)
Highlands Ranch, CO

Highlands Ranch, CO Telephone: 720-284-8929

Email: scott.kiffin@prysmiangroup.com

Products/Services: Manufacture of Optical Fibers and Cables. Products include: Outside Plant, OPGW, ADSS, Indoor/Outdoor Flame Rated, Drop and Premises Cables. Industries covered include: Telecom, CATV, Datacom, Energy, and Wireless.

RAD Data Communications, Inc.

900 Corporate Drive Mahwah, NJ 07430

Toll free: 800-444-7234 Telephone: 201-529-1100 Fax: 201-529-5777

Website: http://www.radusa.com/

Contact (s): Erin Connelly (Sales Coordinator Telephone: 201-529-1100 ext. 301

Email: erin c@rad.com

Products/Services:

Redcom Laboratories, Inc.

One Redcom Center Victor, NY 14564-0095 Telephone: 585-924-6500 Fax: 585-924-6585

Website: http://www.redcom.com

Contact (s): Carlos Sanchez Email: sales@redcom.com

Michele Valentine Email: info@redcom.com

Products/Services: Redcom manufactures innovative TRANSip(tm) technology, a VoIP solution offering a smooth transition from TDM to IP networking. TRANSip includes an integrated SIP Call Manager, Media Gateway Controller, and multiple other IP features. TRANSip provides Next Generation VoIP and retains total compatibility with traditional TDM switching.

Rep Com International

5253 East Mineral Lane Centennial, CO 80122 Telephone: 303-221-3577 Mobile: 303-638-6735

Website: http://www.repcom.com

Contact (s): Sarah Patterson Email: spatterson@repcom.com

John Cartwright

Products/Services: Manufactures' representatives for Draka fiber cable, Tyco OSP copper and fiber solutions, JDSU fiber testing, monitoring, and DWDM solutions, Megger copper testing, Chemtronics fiber cleaning solutions, and Alset lightning and power protection.

RVW, Inc.

4118 Howard Blvd. P.O. Box 495 Columbus, NE 68601

Telephone: 402-564-2876 Fax: 402-563-3655

Website: http://www.rvwinc.com

Contact (s): Robert Tupper (Chief Engineer)

Email: rtupper@rvwinc.com

Marty Nore

Email: rvwinc@rvwinc.com

Products/Services: RVW provides professional engineering, architecture, consulting and computer services, including: planning, design, OSP, COE, transmission, wireless, CAD, Cable TV, local and toll rating, billing & CABS.

S & S Solutions, LLC.

1139 E Huber St. Mesa, AZ. 85203 Telephone: 480-962-4849 Cell: 480-518-5105

Website: www.buckspears.com

Contact(s): Buck Spears
Email: Buck@BuckSpears.com

Lorraine Showalter

Email: <u>Lorraine@BuckSpears.com</u>

Products/Services: Manufacture's Representative for the Southwest. Specializing in OSP maintenance/upgrade/construction products to include: Fiber, cabinets & clousures, Innerduct, pulling lubricant, cleaning products and MORE! Ask us about on-site training & support.

SPATIALinfo, Inc.

9635 Maroon Circle – Suite 200 Englewood, CO 80112 Telephone: 720-873-6880 Fax: 720-873-6885

Website: http://www.spatialinfo.com

Contact (s): Karinn Kaback (Director of Communications)

Email: karinn.kaback@spatialinfo.com

Amber Colby (Marketing Assistant)
Email: amber.Colby@spatialinfo.com

Products/Services: SPATIALinfo is a software company building products that help customers plan, design, build, and operate their physical communications networks.

SpecSoft, Inc.

88341 565th Ave. Hartington, NE 68739-6010 Telephone: 402-254-6863 Mobile: 402-430-4641

Website: http://www.specsoftnet.com

Contact (s): Dick Steffen

Kyle Steffen

Products/Services: SpecSoft, Inc. provides a full suite of custom business software and services including: billing, plant records, service orders, E-911, CASS certifications, work orders, online customer care, statement printing, provisioning, general ledger, accounts payable, inventory, payroll, accounts receivable, web application, 3rd party integration, custom development, credit card processing, and much, much more.

Stutler Technologies, Inc.

1200 Graphic Arts Road Emporia, KS 66801 Telephone: 877-778-8537 Fax: 620-343-2005

Website: http://www.stutler.net

Contact (s): Matthew A. Dorsey (Regional Account Executive)

Email: mdorsey@stutler.net

Products/Services: Stutler Technologies, Corp. is a full-service wireless system integrator specializing in state of the art RF design, engineering, and installation. Stutler can provide a cross-section of services including complete tower sales and service, network design, spectrum analysis, cabling, fiber work and telephony integration including VOIP. Stutler Technologies, Corp. currently acts as Airspan's largest and most experienced partner in implementing wireless broadband equipment and backhaul radios in both licensed and un-licensed bands. Furthermore, Stutler can act as your turn-key solution provider with stock in RF equipment, antennas, cabling, connectors, network gear, mounting hardware, and much more.

Taqua, LLC.

740 E. Campbell Rd. Richardson, TX 75081 Telephone: 972-692-1800 Fax: 972-437-2762

Website: http://www.taqua.com
Email: simplify@taqua.com

Contact(s): Todd Daniels / Michael Moening Telephone: 972-692-1971

Products/Services: Taqua provides the leading Class 5 switch replacement platform and offers enhanced IP or TDM applications including Unified Messaging driven from MS Outlook and IE toolbars, and Web Portals. Other applications offered include Hosted Call Center/ACD, Conferencing/Collaboration and Multimedia Mobility.

TCA

526 Chapel Hills Drive - Suite 100 Colorado Springs, CO 80920 Telephone: 719-266-4334 Fax: 719-266-4335

Website: http://www.tcatel.com

Contact (s): Chris Schroeder Kevin Kelly Email: info@tcatel.com

Products/Services: For more than twenty years, TCA has worked to support rural, independent telecommunication companies throughout the United States. TCA offers a wide range of services for today's rural LEC including:

- Financial
- Regulatory
- Marketing and Research
- Traffic Analysis and Management
- Performance Management
- Network Administration

TCA uses our expertise and experience to tailor its services to meet every client's individual needs and goals. Contact TCA to discover how we can help you plan for a stronger future.

Telcom Insurance Group

6301 Ivy Lane - Suite 506 Greenbelt, MD 20770 Telephone: 800-222-4664 Fax: 301-474-6196

Website: http://www.telcominsgrp.com

Contact (s): Greg Hill (Acct. Exec.)
Telephone: 303-907-4540
Email: gkh@telcominsgrp.com

Products/Services: Insurance products, education and services specially tailored to the telecommunications industry.

Telcom Surplus Resources, Inc.

2091 E. 74th Avenue, Suite I Denver, Colorado 80229 Telephone: 303-399-6543 Fax: 303-265-9828

Website: http://www.telecomsurplus.net

Contact (s): Dave Navarre (Principal) Mobile: 303-522-2767

Email: dave@telecomsurplus.net

Products/Services:

Telecom Engineers of Colorado, Inc.

30 Shangra La Colorado Springs, CO 80907 Telephone: 719-634-7549 Fax: 719-302-5338

Contact: Steve Gunn

Email: gunn@telecomengineers.org

Products/Services: Telecommunications Engineering Services, Manual and CAD Drafting, planning,

Design, Mapping, Construction Supervision and Inspection.

Tel Rep Midwest

10443 Capistrano Lane Orlando Park, IL 60467 Telephone: 708-460-2508 Fax: 708-460-8601

Website: http://www.telrepmidwest.com

Contact (s): Greg Kilgore (President)

Mobile: 214-364-3645

Email: greg.kilgore@telrepmidwest.com

Don Clasen (Regional Sales Manager)

Mobile: 720-733-2161

Email: don.clasen@telrepmidwest.com

Products/Services: Manufacturers Representatives serving all Carriers and Manufacturers

Manufacturers we represent include:

Greenlee/Textron ITW Chemtronics

MacLean Power Systems
Optical Design Manufacturing

Reliable High Performance Products Inc.

Sumitomo Electric Lightwave

TerraShield
Tii Network Technologies Inc

Tellabs

1415 W. Diehl Rd. Naperville, IL 60563

Telephone: 800-443-5555 Website: http://www.tellabs.com

Contact (s): Matt Hassett (Marketing Manager)
Telephone: 707-792-4100 Fax: 707-792-4291

Email: matthew.hassett@tellabs.com

Jeff Barton (VP of IOC Sales)
Telephone: 570-735-5971
Email: <u>Jeffrey.barton@tellabs.com</u>

Products/Services: Tellabs products combine solid reliability with cutting-edge technology development and real-world operations experience to create innovative solutions to service provider's needs. Inherent in every Tellabs product is the company's long-standing commitment to quality systems that include: Access Networks (Triple Play over FTTN, FTTC, BPON, and GPON), Digital Cross Connects, Data Networking (MPLS, IP, Ethernet), Optical Transport (ROADM), Voice Quality Enhancement.

Teltech Communications, LLC

1099 Capitol St. - Suite 200 P.O. Box 3040 Eagle, CO 81631

Telephone: 970-328-7040 Fax: 970-328-1127

Website: http://www.teltechcomm.com

Contact (s): Lisa Hanlan Telephone: 970-328-7040

Lori Valiant, Sales Mgr. Telephone: 970-328-7040 Email: lori@ttcsales.com

Products/Services: Provider of telecommunications infrastructure equipment and related services, including engineering and asset management.

ThinRoute Technologies

8695 Pine Dr. Beulah, CO 81023 Telephone: 719-485-3000 Fax: 719-485-3002

Website: http://www.thinroute.com

Contact (s): Ted R. Clair (President)
Email: tclair@thinroute.com

Products/Services: Thinroute Technologies provides products, design support and service for Wireless Infrastructure, local loop, broadband and VoIP, with extensive experience in rural Telephone company applications. Solutions are available utilizing Motorola Canopy, Airspan Wipll, Adtran Tracer and the ThinRoute TRIAN Wireless Local Loop / Broadband System.

Tyco Electronics Corporation dba TE Connectivity

P.O. Box 1101 Minneapolis, MN 55440 Website: http://www.tycoelectronics.com

Contact (s): Janet Prizmic (Account Manager)

Products/Services: Tyco Electronics Ltd. is a leading global provider of engineered electronic components, network solutions, specialty products and subsea communication systems, with fiscal 2010 sales of US\$12.1 billion to customers in more than 150 countries. We design, manufacture and market products for customers in a broad array of industries including automotive; data communication systems and consumer electronics; telecommunications; aerospace, defense and marine; medical; energy; and lighting. With approximately 7,000 engineers and worldwide manufacturing, sales and customer service capabilities, Tyco Electronics' commitment is our customers' advantage. More information on Tyco Electronics can be found at http://www.tycoelectronics.com

Union Telephone Co.

P.O. Box 160 Mountain View, WY 82939 Telephone: 307-782-6131 Fax: 307-782-6913

Contact (s): Howard Woody Email: jowoody@union.tel.com

Products/Services:

UNITEL Insurance

4435 O Street Lincoln, NE 68510

Telephone: 402-434-7200

Website: http://www.unicogroup.com

Contact (s): Mike Reed Email: mreed@unicogroup.com

Rand Moritzky

Email: rmoritzky@unicogroup.com

Russ Jorgensen

Products/Services: Insurance lines include: Property Damage, Business Income and Extra Expense, General Liability, Directors and Officers Liability, Cyber Liability, Technology Errors and Omissions, Crime, Umbrella Liability, Auto, Employer Benefits.

Vantage Point Solutions, Inc.

2211 North Minnesota Street Mitchell, SD 57301 Telephone: 605-995-1777 Fax: 605-995-1778

Website: http://www.vantagepnt.com

Contact (s): Bob Lind (Director of Customer Relations)
Telephone: 605-472-4196 Mobile: 605-450-0357

Email: bob.lind@vantagepnt.com

Products/Services:

Var Data LLC

50 Methodist Hill Drive – Ste. 1000 Rochester, NY 14623 Telephone: 585-321-1950 Fax: 585-415-8544

> Contact (s): Kara Burdick Email: kburdick@vardata.com

> > Products/Services:

Walker and Associates, Inc.

7129 Old HWY 52 Welcome, NC 27374
Telephone: 800-Walker1 / 336-731-6391 Fax: 336-731-3955

Website: http://www.walkerfirst.com
Email: info@walkerfirst.com

Contact (s): Ashley Jobe (Marketing Coordinator)
Telephone: 336-731-5351 Fax: 336-731-3017

Email: ashley.jobe@walkerfirst.com

Jane Elder (Invoice)

Telephone: 678-351-8516 Fax: 678-351-8597

Email: jane.elder@walkerfirst.com

Products/Services: Walker and Associates, Inc. is the premier source of state-of-the-art network products, redefining excellence through custom kitting, quality installation, expert integration, and unsurpassed service. Since its 1970 inception, Walker has remained and aggressive industry leader, offering products that support leading-edge telecommunications technologies such as IP, Network Access, 802.11 Wireless, Point to Point Wireless, Ethernet over copper, CWDM, passive connectivity, digital cross connect systems, power products, cable router, Ethernet switching and more. In addition, Walker's quality services - integration, custom kitting, inventory management, installation and engineering support - help reduce costs associated with installing and maintaining equipment at the customer location. We're here to help you solve business challenges and increase your ability to meet your customers' growing expectations from their telecommunications service providers.

Zone Telecom, Inc.

1125 South Blackhawk Blvd Mt. Pleasant, UT 84647 Telephone: 888-403-4035 or 435-462-7500 Fax: 435-462-7509

Website: http://www.zonetelecom.com

Contact (s): Mike Ricks (VP of Wholesale Sales)

Email: mricks@zonetelecom.com

Shane Osmond (Regional Sales Manager) Email: sosmond@zonetelecom.com

Sue Justesen (Client Services Manager) Email: suej@zonetelecom.com

Products/Services: ZONE Telecom is a leading provider of facilities based voice, data, cellular and VoIP services for businesses and carriers nationwide. ZONE Telecom's strength lies in our skilled team of professionals and strong tier one carrier partnerships, which power a comprehensive portfolio of telecom solutions and exceptional customer support.